



Learnership
**New Venture Creation
(SMME)**

Level 2

SAQA ID – 49648

140 Credits

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Qualification Information

National Certificate: New venture creation (SMME)

Level 2

SAQA ID – 49648

140 Credits

Entry Requirements:

Applicants must have a minimum of a Grade 9 or be competent in the following knowledge and skills:

- Communication at NQF Level 1.
- Mathematical Literacy at NQF Level 1.

Objective:

The purpose of the NQF level 2 New Venture Creation qualification is to provide a qualification that can form the basis for structured programmes for potential and existing entrepreneurs to capitalise on opportunities to start and grow sustainable businesses that form part of the mainstream economy, enabling the learners to tender for business opportunities within both the public and private sectors.

This qualification is designed for learners who intend to setup or have already setup own ventures. Assessment of the competencies and knowledge in the qualification needs to be done in the context of the learner`s own new venture.

This qualification is intended for persons who wish to start, operate, manage and grow a new small to medium business venture. Learners attempting this qualification will be equipped with a variety of technical, business managerial and personal skills and strategies to help them succeed in the creation and sustenance of a business. The successful learner will develop a sound foundation for the application of these skills and knowledge to explore a diverse range of entrepreneurial opportunities

Qualification Outcome

The learners who achieve this qualification will be able to demonstrate competencies in New Venture Creation relating to Identifying, Working, Organising, Collecting, Communicating, Science, Demonstrating and Contributing. Overall, this qualification will ensure that learners are capable of:

- **Identifying:** Identify and solve problems in which responses demonstrate that responsible decisions using critical and creative thinking have been made.
- **Working:** Work effectively with others as a member of a team, group, organisation, community.
- **Organising:** Organise and manage oneself and one's activities responsibly and effectively.
- **Collecting:** Collect, analyse, organise and critically evaluate inform.
- **Communicating:** Communicate effectively using visual, mathematical and/or language skills in the modes of oral and/or written presentation.
- **Science:** Use science and technology effectively and critically, showing responsibility towards the environment and health of others.
- **Demonstrating:** Demonstrate an understanding of the world as a set of related systems by recognising that problem-solving contexts do not exist in isolation.
- **Demonstrating:** Be culturally sensitive across a range of social contexts so that all actions and decisions made are acceptable to all stakeholders with broad cultural backgrounds.

Responsibilities

Edge Training will provide:

- Full project management of learnership
- Monthly progress reports, quarterly reports to the SETA and handling of SETA site visits and the external verification visit at the end of the learnership
- Course material, pens, and workbooks
- Training, using a Qualified Facilitator
- Assessments and moderation
- Uploading of learners on learner registration database and learner achievements
- Certificates of completion and competence
- SETA certificate of competence
- Venue suitable for the number of delegates and required refreshments
- Email access for learners
- Workplace provision

Combined responsibilities of Edge Training and Client:

- Ensure successful completion of the learnerships
- Quarterly project steering committee meeting

Qualification Structure and Outlines

Skills Programme 1:

US Type	NLRD	Unit Standard Title	Level	Credits
Fundamental	8967	Use language and communication in occupational learning programmes	2	5
Fundamental	8962	Maintain and adapt oral/signed communication	2	5
Total Credits:			10	

Skills Programme 2:

US Type	NLRD	Unit Standard Title	Level	Credits
Core	119673	Identify and demonstrate entrepreneurial ideas and opportunities	2	7
Total Credits:			7	

Skills Programme 3:

US Type	NLRD	Unit Standard Title	Level	Credits
Fundamental	7480	Demonstrate understanding of rational and irrational numbers and number systems	2	3
Fundamental	9008	Identify, describe, compare, classify and explore shape and motion in 2 and 3-Dimensional	2	3
Fundamental	9007	Work with a range of patterns and functions and solve problems	2	5
Total Credits:			11	

Skills Programme 4:

US Type	NLRD	Unit Standard Title	Level	Credits
Fundamental	8963	Access and use information from texts	2	5
Fundamental	8964	Write for a defined context	2	5
Total Credits:			10	

Qualification Structure and Outlines

Skills Programme 5:

US Type	NLRD	Unit Standard Title	Level	Credits
Fundamental	7469	Use mathematics to investigate and monitor the financial aspects of personal and community life	2	2
Core	119667	Identify the composition of a selected new venture's industry/sector and its procurement systems	2	8
Elective	14343	Investigate the structure of an organisation as a workplace	2	8
Total Credits:				18

Skills Programme 6:

US Type	NLRD	Unit Standard Title	Level	Credits
Core	119666	Determine financial requirements of a new venture	2	8
Core	119667	Match new venture opportunity to market needs	2	6
Core	119670	Produce a business plan for a new venture	2	8
Total Credits:				22

Skills Programme 7:

US Type	NLRD	Unit Standard Title	Level	Credits
Core	119672	Manage marketing and selling processes of a new venture	2	7
Elective	119712	Tender for business or work in a selected new venture	3	8
Total Credits:				15

Qualification Structure and Outlines

Skills Programme 8:

US Type	NLRD	Unit Standard Title	Level	Credits
Core	114974	Apply the basic skills of customer service	2	2
Core	114959	Behave in a professional manner in a business environment	2	4
Core	113924	Apply basic business ethics in a work environment	2	2
Total Credits:			8	

Skills Programme 9:

US Type	NLRD	Unit Standard Title	Level	Credits
Core	119674	Manage finances for a new venture	2	10
Elective	13912	Apply knowledge of self and team in order to develop a plan to enhance team performance	3	5
Total Credits:			15	

Skills Programme 10:

US Type	NLRD	Unit Standard Title	Level	Credits
Core	119668	Manage business operations	2	8
Elective	114976	Operate and take care of equipment in an office environment	2	2
Total Credits:			10	

Skills Programme 11:

US Type	NLRD	Unit Standard Title	Level	Credits
Elective	13929	Co-ordinate meetings, minor events and travel arrangements	3	3
Elective	13934	Plan and prepare meeting communications	3	4
Total Credits:			7	

Qualification Structure and Outlines

Skills Programme 12:

US Type	NLRD	Unit Standard Title	Level	Credits
Elective	13915	Demonstrate knowledge and understanding of HIV/AIDS in a workplace, and its effects on a business sub-sector, own organisation and a specific workplace	3	4
Fundamental	9009	Apply basic knowledge of statistics and probability to influence the use of data and procedures in order investigate life related problems	2	3
Total Credits:				7

Notional Hours Matrix:

The roll out strategy below indicates the relationship between theory, practical, workplace and FSA component:

Skills Programmes	Credits	Notional Hours	Contact Session 30% (Hours)	Experiential Learning 70%(Hours)	TOTAL Notional Hours
1	10	100	30	70	100
2	7	70	21	49	70
3	11	110	33	77	110
4	10	100	30	70	100
5	18	180	54	126	180
6	22	220	66	154	220
7	15	150	45	105	150
8	8	80	24	56	80
9	15	150	45	105	150
10	10	100	30	70	100
11	7	70	21	49	70
12	7	70	21	49	70
TOTALS	140	1400	420	980	1400

Get in Touch

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We are a fully accredited training provider with BEE Level 1 certification and SSETA Accreditation #1135. Our VAT number is 4640189041, and we are registered under the number 2017 / 349079 / 07.